

Message Text

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17

ACTION NEA-10

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R 040940Z SEP 75
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
INFO SECSTATE WASHDC 3606
AMEMBASSY BEIRUT
AMEMBASSY JIDDA
AMEMBASSY BRUSSELS
AMEMBASSY TEHRAN

UNCLAS KUWAIT 3630

E.O. 11652: N/A

TAGS: MEXP, KU

SUBJ: PREFAB HOUSING FOR KUWAIT

1. KUWAIT NATIONAL REAL ESTATE CO. PLANNING PROJECT OF 10,000 TO 15,000 UNITS LOW COST, RURAL HOUSING. PROJECT DIVIDED INTO 2 OR 3 TOWNS INCLUDING ALL SERVICES SUCH AS SCHOOLS, CLINICS, ETC. AS WELL AS UTILITIES. COMPANY SEEKING CONCRETE PRE-FAB SYSTEM WITH FACTORY TO BE BUILT IN KUWAIT.

2. N.R.E.C. CHAIRMAN YUSAF SHAIJI HAS ASKED EMBASSY FOR NAMES OF US FIRMS WITH INTEREST AND CAPABILITY FOR PROJECT.

FOLLOWING ARE DETAILS:

- A. HOUSES MUST BE ABLE TO WITHSTAND EXTREME HEAT AND HUMIDITY OF KUWAIT CLIMATE.
- B. SYSTEM SHOULD BE FLEXIBLE TO PRODUCE WALLS AND CEILINGS OF DIFFERENT SIZES FOR HOUSES, SCHOOLS AND OFFICES--BOTH SINGLE AND MULTI-STORY.
- C. BECAUSE OF HIGH LABOR COSTS, PROJECT SHOULD MINIMIZE JOBS AT SITE BY INCREASING AMOUNT OF WORK COMPLETED IN FACTORY.
- D. PROJECT IS TURN KEY BASIS AND N.R.E.C. WANTS DEAL WITH ONE COMPANY TO TAKE RESPONSIBILITY FOR ALL WORK.
- E. INITIAL PHASE OF PROJECT IS CONSTRUCTION OF PRE-FAB PLANT

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IN KUWAIT.

F. NMR.E.C. WISHES DEAL WITH EXPERIENCED COMPANIES WHO HAVE PROVEN SYSTEMS. INTERESTED FIRMS CAN CONTACT YUSUF SHAIJI, NATIONAL REAL ESTATE CO., P.O. BOX 22644, KUWAIT, KUWAIT. CABLE ADDRESS IS KARRA KUWAIT. FIRMS WITH TELEC OR CABLE ADDRESSES SHOULD GIVE SAME TO SHAIJI AS HE EAGER TO GET RESPONSES ASAP. INTERESTED FIRMS CAN ALSO CONTACT COMMERCIAL OFFICER US EMBASSY, KUWAIT.

3. COMMENT: EMBOFF ASKED SHAIJI FOR DOLLAR FIGURE ON "LOW COST" HOUSING BUT HE DECLINED TO GIVE DEFINITE PRICE. HOUSING IS MEANT FOR NON-KUWAITIS, MANY OF WHOM ARE WORKERS NOW LIVING IN CONSTRUCTION SHACKS. THIS PROJECT NOT RPT NOT CONNECTED WITH NATIONAL HOUSING AUTHORITY'S 6,000 UNIT PER YEAR PROGRAM. N.R.E.C.'S LOW COST PROGRAM LIKELY TO BE EVEN LOWER THAN THAT OF N.H.A. FOR THIS TYPE PROJECT, US FIRMS MAY BE TOO EXPENSIVE COMPARED WITH OFFERS LIKELY TO COME FROM EUROPE AND FAR EAST BUT PROJECT IS WORTH A LOOK BY SOME FIRMS, ESPECIALLY IN VIEW OF OTHER KUWAITI PROGRAMS LIKELY TO EMPLOY PRE-FAB CONCRETE SYSTEM.

4. ACTION REQUESTED: REQUEST COMMERCE GIVE APPROPRIATE PUBLICITY TO THIS PROGRAM. ALSO REQUEST FOR FOLLOWING TWO FIRMS BE INFORMED BE INFORMED BOTH OF WHOM HAVE EITHER VISITED OR EXPRESSED INTEREST IN KUWAIT:

STRESCON INDUSTRIES
3501 SINCLAIR LANE
BALTIMORE, MD. 21213

STARCRETE INTERNATIONAL INDUSTRIES
250 22ND AVE NORTH
ST. PETERSBURG FLA 33713
MAU

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NNN

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